

# The Blueprint



## HOME BUILDERS ASSOCIATION OF WESTERN MARYLAND

### MIKE'S MESSAGE

#### OFFICERS

President	Mike Hershberger
Treasurer	Sarah Bowman
Secretary	Stacy Humbertson
Past President	Steve Langan
National Director	Vacant
State Director	Vacant
State Alternate	Vacant
Executive Officer	Desiree Growden

#### BOARD MEMBERS

Dale Hankinson	Glass Services of Cumberland
Rick Gornall	Gornall Construction
Pam McCusker	Warner's Hearth and Patio
Tom Farrell	Contractors & Homeowners Supply Co.
Jason English	ALCOVA Mortgage
Kevin Sines	Rigidply Rafters

We are now approaching the end of 2017 and it seems that it has been a good year. I feel that builder, contractor, supplier, financial and all the membership as a whole are still busy wrapping up or starting new contracts before the snow flies.

I would like for all members and prospective members to mark their calendars for September 28th to attend the dinner meeting at the Hen House Restaurant in Finzel, MD. We will have code & inspection personnel on hand to discuss and go over the codes for construction in the Allegany and Garrett County areas. I always have builders asking about engineered loading requirements and R-Values in different counties and I want you to be informed. In the Blueprint you will find the information to RSVP. Please try to bring a prospective member with you.

Also the association is in the midst of having the website rebuilt. When all is said and done, it will give the public direct access to your individual site. This should work well with potential customers and clients coming into the area who may need the services you offer.

One more request before I go. The Association is looking for a member who would like to become an active part of the Board of Directors and accept a nomination to fill an executive position for 2018.

Thanks,  
Mike



16 Greene Street  
Cumberland, MD 21502  
301-722-4343  
hbuilder@atlanticbba.net

#### INSIDE THIS ISSUE:

President's Message	1
National	2
Membership	3
Save The Date	4
Quick Booth Reserve	5
Special Inserts	

KEEPING YOU INFORMED • NATIONAL NEWS

# NAHB IBS 2018

## NAHB International Builders' Show

ORLANDO FLORIDA

JANUARY 9—11

[BUILDERSHOW.COM](http://BUILDERSHOW.COM)

[#IBSORLANDO](https://twitter.com/IBSORLANDO)

### Here's five great reasons why you should make attending a priority:

- 1 - IBS is the largest annual light construction show in the world.
- 2 - More than 1,400 manufacturers and suppliers showcase the most in-demand products and services.
- 3 - See even more with Design & Construction Week<sup>®</sup> (DCW)—featuring the co-location of IBS and the National Kitchen & Bath Association's Kitchen & Bath Industry Show<sup>®</sup> (KBIS).
- 4 - Renowned building industry experts will lead more than 140 education sessions.
- 5 - A variety of networking opportunities allow you to connect with others who truly understand your business.

Oh, and did we mention...FLORIDA IN JANUARY?



REGISTER AT  
[BuildersShow.com](http://BuildersShow.com)

## MEMBERSHIP

Welcome New Members!

Please encourage your business friends and contacts to become a member of the Home Builders Association of Western Maryland!



Do Business With A Member

### WHAT'S BEEN GOING ON?

#### GOOD NEWS!!!

*Steven Leyh at Away Media will soon begin working on sprucing up our WEB site. As you know I included "Update Sheets" in our last BluePrint so I can provide Steve with accurate information on your company to be displayed on our site. We will only have a small window of time to make changes so time is of the essence with this information.*

*Please get those sheets back to the office by September 8th.*



**Membership Dinner  
September 28, 2017  
Hen House Restaurant  
See insert for more information!!!**

## SAVE THE DATES



March 16, 17, 18, 2018  
Friday 4-8, Saturday 10-6,  
Sunday 11-4

May 5 & 6, 2018  
Saturday 10-7, Sunday 11-4



2018 Golf Outing May 10th  
Fore Sisters Golf Course

HAWM Board Meetings : The first Tuesday of every month @ 5:30

**\* September 12— Next Regular Board Meeting @ 5:30**

**September Dinner Meeting September 28 @ 6:30 Hen House Restaurant**

**IBS 2018 January 9—11 in Orlando, Florida**

Home Builders Association of Western Maryland  
16 Greene Street  
Cumberland, MD 20152  
301-722-4343 Fax 301-722-3842  
hbuilder@atlanticbbn.net www.hbawmd.org

Home Builders Association of Western Maryland  
16 Greene Street, Cumberland, MD 21502



**2018 Allegany Co. and Garrett Co. All Things Home Expo Booth \*Quick Reserve Sheet**

If you still have not reserved your spot for either one of these shows and plan on attending, please fill out the section below and return it with a check for \$100.00 to our office at 16 Greene Street Cumberland, MD 21502.

Your deposit will secure your desired booth at the Allegany show and will secure you a spot at the Garrett show because as you know, the Garrett layout is completed closer to the date of the show, and booth placement is decided at that time.

The Allegany Show dates are March 16th-18th and the Garrett Show dates are May 5th & 6th.

**We would like to have all Vendors register by December 15th, 2017, but we also know that for some of you this date does not work with bookkeeping. So, if we could have a financial commitment on a booth by January 15, 2018, that would greatly help us with our planning and advertising.**

Thank you,

*Desiree Growden*

Desiree Growden Executive Officer

\* The full application will be sent to you via email for completion and signature.

Company Name: _____	
Contact Name: _____	
Phone: _____	
Email: _____	
<b>Allegany Show</b>	<b>Garrett Show</b>
How many booths: _____	How many booths: _____
Desired booth #'s: _____	